

**SAMPLE SMALL COMMERCIAL (THREE-PHASE, < 400 AMP WITH 10kW OF DEMAND) UTILITY RATE PRICE COMPARISON OF NEIGHBORING UTILITIES (As of 8/9/10)**  
 (BASED ON CUSTOMER USAGE OF 500 & 1,000 KWH/ MONTH)

|                  | MONTHLY<br>METER CHARGE | DELIVERY/STRANDED/<br>SYSTEM BENEFIT<br>\$ PER KWH (1st 500 KWH) | DEMAND<br>\$/kW>5kW | ENERGY COST<br>PER KWH | COMBINED KWH RATE<br>DELIVERY & ENERGY | TAX<br>PER KWH | Customer Usage Cost            |                                 |
|------------------|-------------------------|--|---------------------|------------------------|--|----------------|--------------------------------|---------------------------------|
|                  |                         |  |                     |                        |  |                | 500 KWH/MONTH<br>CUSTOMER COST | 1000 KWH/MONTH<br>CUSTOMER COST |
| <b>PSNH</b>      | \$ 26.58                | \$ 0.09372   | \$ 12.82            | \$ 0.0878              | \$ 0.18152                             | \$ 0.00055     | \$ 181.72                      | \$ 243.61                       |
| <b>NHEC</b>      | \$ 42.82                | \$ 0.08293   | \$ -                | \$ 0.08731             | \$ 0.17024                             | \$ 0.00082     | \$ 128.35                      | \$ 213.88                       |
| <b>WOLFEBORO</b> | \$ 6.00                 | \$ 0.0342  | \$ -                | \$ 0.1247              | \$ 0.1589                              | \$ 0.00055     | \$ 85.73                       | \$ 165.45                       |

